

THE MAIN LINE'S BUSINESS MONTHLY

www.mlcc.org

November 2012 · Business e-news to Members of The Main Line Chamber of Commerce



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SPW: LOCAL ENTREPRENEUR TURNED MILLIONAIRE

October 16, 2012



EILEEN CONNOLLY-ROBBINS OF MLCC (LEFT) AND CHERYL BRIDA OF WELLS FARGO (RIGHT) PRESENT A CHECK TO MARY PAT KNAUSS OF WINGS FOR SUCCESS, THE EVENT'S FEATURED NON-PROFIT.



BRADLEY MATTSON, BRIDGET HALLIGAN AND KIM WENGER OF 1847FINANCIAL, A DIAMOND SPONSOR OF SPW



DAVE MAGROGAN, THE FEATURED SPEAKER, ENTREPRENEUR, INTERNATIONAL SPEAKER AND AUTHOR, WITH EILEEN CONNOLLY-ROBBINS OF MLCC



ATTENDEES BROUGHT GENTLY USED HANDBAGS TO DONATE TO ECONOMICALLY DISADVANTAGED WOMEN OF WINGS FOR SUCCESS.



OVER 250 ATTENDEES LISTENED TO DAVE MAGROGAN SPEAK ABOUT HOW TO CHARGE FORWARD AND SUCCEED IN BUSINESS AND IN LIFE.

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STEPHEN J. DIORIO, CUI, C&F, AGENCY



Letter from President and CEO: Giving business its due, and the Capitol Steps too



Too often these days, businesses get a bad rap. But they provide jobs, pay taxes and their employees often volunteer for charities. Businesses are essential to the nonprofit organizations throughout the region. They empower our families, and propel local, regional and national economies.

At The Main Line Chamber of Commerce, we celebrate those contributions. The Red Carpet Dinner and Main Line Gives Back Awards on Nov. 15 at Drexelbrook Corporate Events Center in Drexel Hill will honor companies that are making a positive difference in their communities.

Companies receiving awards this year for their philanthropy and volunteer work are Independence Blue Cross, FruitFlowers – Incredibly Edible Delites, Main Line Today Magazine, Fesnak and Associates, Northwestern Mutual – Eastern PA, Advanced AV-Advanced Staging Productions, Firstrust Bank, Malvern Federal Savings Bank, Trigon Technology Group, Riley Riper Hollin & Colagreco and Prudential Fox & Roach Realtors.

The annual Chairman's Award will be presented by

Chamber Chairman Kevin Nolan of Nolan Painting to Immediate Past Chairman Stephen J. DiOrio of State Farm. These leaders deserve much of the credit for the growing strength and effectiveness of the Chamber in recent years.

Dennis Glass, President and CEO of Lincoln Financial Group, will provide a compelling keynote address. The night will be capped with a memorable performance by the Capitol Steps, providing their light-hearted musical view of our nation's politics.

This premier client appreciation opportunity always attracts the largest companies in the Chamber, along with a broad cross-section of the business community. I want to thank presenting sponsors M&T Bank, St. Joseph's University, USI Affinity and all our sponsors, including Pennsylvania's own Chaddsford Winery.

Visit www.mlcc.org for information or to register as we celebrate together the impact these companies have on their communities.

Regards,

Featured Events

November 15, 2012

5:30pm

Red Carpet Dinner

[Register Now](#)

November 28, 2012

11:00am - 1:30pm

Main Line Society of Professional Women™

[Register Now](#)

Young Professionals - October 3, 2012

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YP COMMITTEE MEMBERS: KAY ZITTRER OF BENJAMIN HARDY REAL ESTATE, JIM FALK OF EVENT SPONSOR NOLAN PAINTING, CORY RUTTER OF RUTTER ROOFING, ANDREW BRENNER OF BRINKER SIMPSON & CO. AND ANN MARIE CASEY OF AMC PHOTOGRAPHY



ANTHONY'S COAL FIRED PIZZA PROVIDED DELICIOUS FOOD FOR THE ATTENDEES



JENNIFER CARR (LEFT) AND JENNIFER BYRNE (RIGHT) OF THE TROPICAL TRAVELERS AND MARK PHANDER

Make More Save More™ - October 5, 2012

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PANELISTS FROM L TO R: JANE HOLLINGSWORTH, BOB MOUL OF APPRENAISSANCE, LUCINDA DUNCALFE OF REAL FOOD WORKS AND BERNIE DAGENAIS OF MLCC (MODERATOR)



ANN CONLIN OF CONLIN'S PRINT AND COPY CENTER NETWORKS WITH SPEAKER JANE HOLLINGSWORTH AND DAVID NILES

Business Card Exchange - October 18, 2012

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ATTENDEES HAVE THE OPPORTUNITY TO NETWORK BEFORE AND AFTER THE EVENT

Upcoming Event: Red Carpet Dinner - November 15, 2012

Red Carpet Dinner

November 15, 2012 • 5:30 Reception • 6:30 Dinner & Program

Red Carpet Entertainment:



With Remarks By:



Dennis Glass,
President and CEO
Lincoln Financial Group

Main Line Gives Back Award Winners:

Advanced AV/Advanced Staging Productions
Fesnak and Associates
Firsttrust Bank
Fruitflowers/Incredibly Edible Delites
Main Line Today Magazine
Malvern Federal Savings Bank
Northwestern Mutual—Eastern PA
Prudential Fox and Roach REALTORS
Riley Riper Hollin & Colagreco
Trigon Technology Group

United Way Regional Impact Award: Independence Blue Cross • Chairman's Award: Stephen J. DiOrio, State Farm

[Click Here to Register • www.mlcc.org](http://www.mlcc.org)

Thanks To Our Red Carpet Sponsors:

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Bank of New York Mellon • Stephen J. DiOrio CLU ChFC, Agency, State Farm • Vanguard
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Member News

ARDMORE INITIATIVE TO HOST TASTE OF ARDMORE EVENT

The **Ardmore Initiative** will be hosting its annual Taste of Ardmore event on November 8 at Ardmore Toyota. Taste signature appetizers, entrees and desserts. Sip signature wine and locally brewed beer selections. Enjoy a fashion show featuring the latest trends and win fantastic prizes. Proceeds go towards The Ardmore Initiative to help continue its mission of supporting local small businesses. **PECO, Beneficial Bank, Harcum College** and **Firstrust Bank** are some of the event sponsors. [Click here](#) for tickets.



ODELL STUDNER GROUP NAMED BEST INSURANCE PLACE TO WORK FOR



The **Odell Studner Group** has been named a *Business Insurance* Best Place to Work in Insurance. The national program is designed to identify and recognize high-quality workplaces with at least 25 employees in the United States and serving the commercial insurance market and Odell Studner joins 64 other companies who have received this honor. [Click here](#) to see the full list.

MLCC MEMBERS NAMED TO PHILADELPHIA TOP 100 COMPANIES LIST

Several MLCC members have been named to the Philadelphia Top 100 list. The list, which is run by the Wharton Small Business Development Center, The Entrepreneurs' Forum of Greater Philadelphia, and the Philadelphia Business Journal, identifies and honors the 100 fastest growing, privately held entrepreneurial companies in the Greater Philadelphia Region.

- **Bridgepoint Insurance Group**
- **KPIinterface, Inc.**
- **EFE Laboratories, Inc.**
- **Shuster Staffing, Inc.**
- **FluidEdge Consulting, Inc.**
- **The Carney Group**

[Click here](#) for the full list of winners.

BRINKER SIMPSON & CO. NAMED BEST ACCOUNTING FIRM TO WORK FOR

Brinker, Simpson & Company, LLC was recently named one of the 2012 *Best Accounting Firms to Work for*. This annual list was created by *Accounting Today* and Best Companies Group to identify, recognize and honor the best places of employment in the accounting industry. [Click here](#) to see the full list of winners.



WAYNE ART CENTER TO KICK OFF CRAFT EXHIBITION WITH PREVIEW PARTY



Wayne Art Center will be hosting a preview party for Craft Forms 2012 on Friday, November 30 from 6:00-10:00pm. The party will be kicking off its 18th Annual International Juried Exhibition of Contemporary Craft which will run from November 30, 2012 – January 26, 2013. Craft Forms is an annual exhibition dedicated to enhancing the public's awareness of fine contemporary craft. [Click here](#) for more information.

PHILA. BUSINESS JOURNAL NAMES 2012 WOMEN OF DISTINCTION

Four MLCC members were named 2012 Women of Distinction by the Philadelphia Business Journal. They will be honored, along with the other winners, on Tuesday, November 27 from 5-9pm at the Sheraton Downtown Philadelphia Hotel.



- Yvette D. Bright, **Independence Blue Cross**
- Jill Michal, **United way of Greater Phila. & Southern NJ**
- Nanette Sciolla Carney, **The Carney Group**
- Maria Trafton, **Wells Fargo**

[Click here](#) to see the full list or to register.

MAIN LINE TODAY HONORS 2012 POWER WOMEN LIST

MAIN LINE TODAY **Main Line Today Magazine** announced its 2012 list of Power Women, which includes 21 female hot-shots who are making a difference in the Main Line region. Six MLCC members were honored, along with 15 other women, at the Women on the Move luncheon on October 11.

- Maida Milone, **Leukemia and Lymphoma Society**
- JoAnn Magnatta, **Main Line Health**
- Sue Schick, **UnitedHealthcare**
- Susan Garrison, **The Center Foundation**
- Kathy Landau Goodman, **Main Line Audiology Consultants**
- Danielle Gray, **Restore Chiropractic**

[Click here](#) to see the full list of winners.

PARAMOUR RESTAURANT AT WAYNE HOTEL ANNOUNCES NEW GM

Joseph Amrani has been named General Manager of **Paramour Restaurant** at the **Wayne Hotel**. A well-traveled and exemplary restaurant professional, Joseph moved from France to the United States in 1994 with the hope of starting a better life for his children in America. He has since held successful careers in the restaurant and hospitality industry before joining the team at Paramour.



FESNAK AND ASSOCIATES HONORED IN 2012 CIRCLE OF EXCELLENCE



Fesnak and Associates, LLP was honored in the 2012 Philadelphia Circle of Excellence by SmartCEO under the Culture category. Finalists are running companies that generate \$1.2 billion in collective revenue and are managing more than 3,000 employees in the Greater Philadelphia area. [Click here](#) to read more.



Welcome New Members



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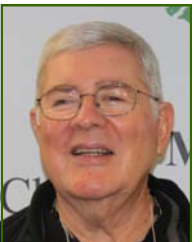
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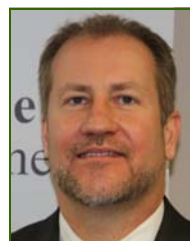
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Research Highlights:

The Struggle Over Talent Management Strategy



High-performance organizations increasingly seek to create a clear and actionable talent management strategy where, for instance, recruitment, assessment, training and development, retention and leadership programs are closely aligned with the organization's business objectives. The reality is that the concept of a talent management strategy varies from one organization to another, and implementing such a strategy comes with formidable challenges.

To gain more insight, **Right Management** conducted a study of 628 senior managers and human resource professionals in the first quarter of 2012. Participants were from the United States (85%) and Canada (15%).

About Right Management

Right Management is a global leader in talent and career management workforce solutions within ManpowerGroup. The firm designs and delivers solutions to align talent strategy with business strategy. Expertise spans Talent Assessment, Leader Development, Organizational Effectiveness, Employee Engagement, and Workforce Transition and Outplacement. With offices in over 50 countries, Right Management partners with companies of all sizes—including more than 80% of the Fortune 500—to help grow and engage their talent, increase productivity and optimize business performance.

[Click here](#) to read the full report.



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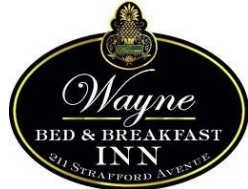
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- Improved member interface
- Streamlined design

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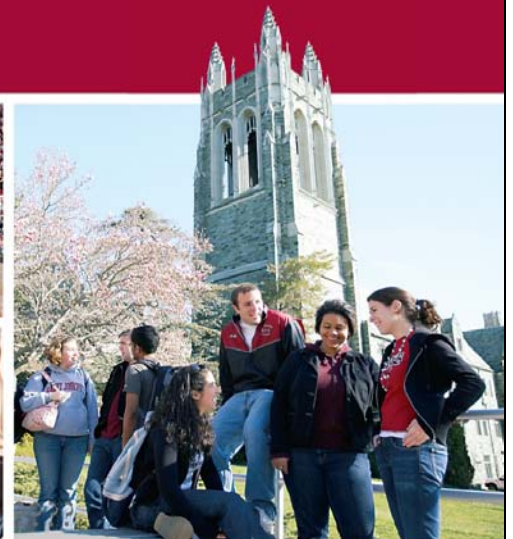


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Upcoming Events

Click here to
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upcoming events!

November 2012

8 Th Young Professionals: Valley Forge Casino Resort, King of Prussia,
5:30-7:30pm

Sponsored By: Temple University Fox School of Business

**15 Th Signature Event: Red Carpet Dinner, Drexelbrook Corporate Events Center,
Drexel Hill, 5:30pm**

16 F Nonprofit Roundtable: "Issues, Opportunities and Strategies for 2013"
MLCC, 8:00-10:30am

26 M Network at Noon: Yangming, Bryn Mawr, 11:30am-1:30pm
Sponsored By: Executive Commons

28 W Main Line Society of Professional Women: "5 Generations, 1 Workforce -
Are You Ready?" Radnor Valley Country Club, Villanova,
11:00am-1:30pm

December 2012

7 F Government Affairs: Location: TBD 7:30-9:00am

[Keep visiting www.mlcc.org](http://www.mlcc.org) for updated information on future 2013 events



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2012 MAIN LINE RUN UPDATE

The Main Line Chamber Foundation raised nearly \$32,000 for the Main Line Emergency Responders Scholarship Program.



“Thanks to **Giant Food Stores** coming in as presenting sponsors, and all our sponsors and runners, we raised about \$10,000 more this year than last for the scholarship program,” said Matt Donahoe, chairman of The Main Line Chamber Foundation and senior vice president with The Addis Group.

“This means we will be able to give out additional scholarship funds to volunteer emergency medical



technicians and firefighters next spring. These men and women who help people and businesses when they are most in need and save taxpayer dollars are to be commended. We’re happy to be able to support them in this way.”

The Main Line Chamber of Commerce™ *Team*



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